

Company Description

Joining the CAF Group means being part of a highly qualified team and enjoying personal and professional growth. The CAF Group enables you to develop your professional career based on an industrial project of international scope with a high technological component.

We cover our needs through Selective Processes in which we value the professional and personal training and education of the candidates, recruiting when a relationship that is beneficial and good for both parties is established.

Information

📅 Deadline: 2019-04-30
🏢 Category: Business
📍 Province: Gipuzkoa

🌐 Country: Basque Country
🏠 City: Beasain

Company

CAF Group



Main functions, requisites & benefits

Main functions

Will form part of the company's commercial team, taking on responsibility for business development in the designated area. Amongst other functions, the successful applicant will need to identify business opportunities, lead multi-disciplinary teams at the offer stage, search for synergies, and negotiate with external collaborators, etc.

Requisites

Degree in Engineering International Department experience at the business development level for between 7-10 years. Proven experience at negotiating and closing complex contracts (Turnkey projects and/or Sale of Industrial Equipment, Consortium Negotiation etc.) The successful applicant must have a high level of English and French or German. Complete availability to travel.

