




Company Description

ERREKA Access is one of the three business units within Matz-Erreka S.Coop., a cooperative belonging to Mondragon Corporation (www.mondragoncorporation.com), which is one of the leading groups in Europe with a staff of over 75,000 employees, and with 15 technology centers, one university, and more than 130 international deployments. ERREKA Access is one of the main manufacturers in the sector and it is the company with the highest levels of growth, its commercial network today spreads throughout Spain and Mexico with 8 branches in Europe UK and working with distributors worldwide.

Information

 Deadline: 2019-01-10
 Category: Business
 Province: Clevedon

 Country: United Kingdom
 City: Clevedon

Company

Erreka S.Coop



Main functions, requisites & benefits

Main functions

- Drive and develop sales within the key target areas of the region with a view to achieving the specific KPI's outlined within the strategic sales.
- Work closely with the Sales Estimators to ensure quotations are formed based on the desired specification and market price level.
- Develop strong relations with existing customer base to ensure continual repeat business, whilst also developing new targeted opportunities.
- Develop a sales plan within the region focusing on Supply Only key market.

Requisites

- 2 to 3 years' experience working within a field bases sales role (preferably within the Automatic Door Sector).
- Technically minded with the ability to interpret architectural drawings.
- Possess a "Can do" attitude and has the desire to make things happen.
- Willingness to take ownership and accountability of responsibilities and build a network sales team.
- A team player who can work within this environment whilst also having the ability to work on their own initiative.

Benefits

- Excellent Salary with OTE.
- Medical Health Care.
- Company car Mercedes or similar.
- 28 Days Holiday per annum.

