

Company Description

RTS is a competitive independent auto parts manufacturer of steering and suspension products. Since 1983, RTS has been supporting its customers, importers and wholesalers all over the world with the required flexibility to adapt to their needs. More than 35 years of successful business has enabled RTS to become the most important manufacturer of steering and suspension parts in Europe, equivalent to original quality in every aspect. Partnerships with customized machine manufacturers enable RTS to implement the most efficient processes and quality controls.

Information

 Deadline: 2019-04-14
 Category: Business
 Province: Gipuzkoa

 Country: Basque Country
 City: Mendaro

Company

ieTeam Consultores



Main functions, requisites & benefits

Main functions

RTS seeks an EXPORT MANAGER for Central and Eastern Europe in order to maintain the relationships with existing customers and achieve new projects.

Depending on the Commercial Director, this person will be responsible for market research, creation of commercial networks abroad and developing sales in Central and Eastern Europe.

This person must manage and coordinate the commercial activity with agents, distributors and customers.

This Site Manager will be responsible of countries like: RUSSIA, ESTONIA, LATVIA, LITHUANIA, BELARUS, UKRAINE, MOLDOVA, GEORGIA, ARMENIA, AZERBAIJAN, KAZAJISTAN, GERMANY, SWITZERLAND or AUSTRIA.

This is an ambitious project that will depend on this person.

Requisites

Higher education in commercial degrees will be valued.

We are looking for a person with more than 3 years of experience in similar positions. Knowledge of the sector will be valued.

High level of English, German and Russian are required.

Competences like Team work, Commitment to the company, Customer orientation, Results orientation, Essential skills, Responsibility, Initiative, Effectiveness, Autonomy or Constance will be valued.

