




Company Description

Biobide is a biotech company that aims to help our customers worldwide developing solutions to improve productivity in the Discovery process, integrating zebrafish animal model with innovative tools, adding value to their R&D&i mainly in toxicology and efficacy testing.

Information

 Deadline: 2019-06-30
 Category: Business
 Province:

 Country: United States of America
 City: Cambridge

Company

Biobide



Main functions, requisites & benefits

Main functions

Generate new leads in USA. Maintain customer relationships and ensure customer loyalty. Collaborate in the supervision of the R&D projects with the Study Director assigned to each project. Collaborate in the relationship with clients in R&D Projects, and the monitoring and achievement of the project results. Marketing activities. Keep track of market intelligence in the industry with respect to market development, projects, competitive activity, customers, etc. Promotion and representation of Biobide in different events in USA. Sales follow-up activities. Coordination and reporting to the Business Development headquarters office in Donostia-San Sebastián.

Requisites

Bachelor in Pharmacy, Biochemistry, Biology, Biotechnology, Medicine.. High level of English Customer oriented Good communication and networking skills Previous experience in Marketing and/or Sales

