

Company Description

Manufacturer company active in the German market offers key blanks for the European production facilities. With expert knowledge and a wide range of services, their qualified employees are highly oriented to their customers. Located in Velbert, the large warehouse is able to respond quickly to customer needs. Besides, the technology of their offered machines is constantly being developed and it is oriented to market needs. As a key manufacturer, this Company supplies commercial customers with thousands of machinery key blanks for common and special cylinder types. The Company has set up an exclusive B2B area for distributors. In addition, they equip them with accessories and printing service, suitable key-cutting machines or transponders. As a key manufacturer, they also offer the right equipment for showrooms with showcases, shelving and cupboard systems. The Company seeks a GENERAL MANAGER for the German subsidiary, in order to maintain the relationships with existing customers and TO achieve new projects.

Information

Deadline: 2019-05-08
Category: Business
Province: Valbert

Country: Germany
City: Valbert

Company

ieTeam Consultores



Main functions, requisites & benefits

Main functions

This person will be responsible for market research, creation of commercial networks abroad and developing sales in all Germany. At the same time, he must manage, coordinate and lead the commercial activity with agents, distributors and customers. The Company is located in Velbert and the team is Currently Formed by 4 people.

Requisites

Estudios

Higher education in commercial degrees will be valued Experiencia

We are looking for a person with more than 3 years of experience in similar positions. Knowledge of the sector will be valued. Idiomas

German native and high level of English. Otros aspectos

Competences like Team work, Commitment to the company, Customer orientation, Results orientation, Essential skills, Responsibility, Initiative, Effectiveness, Autonomy or Constance will be valued.

