

**Company
Description**

Irizar forge is a company which delivers practical and innovative solutions for oil&gas, marine, nuclear power, mining & hydro industries: hooks, swivels, mobile crane, sheaves, eye hooks.

Information

 Deadline: 2019-12-31
 Category: Business
 Province: Gipuzkoa

 Country: Basque Country
 City: Lazkao

Company

LKS Next Selection

 LKS
Next**Main functions, requisites & benefits****Main functions**

Working alongside the Sales Director and working closely in an area of the company your main goal will be to increase the customer acquisition both nationally and internationally plus developing the actual client portfolio, meanwhile respecting margins, sales volumes and payment methods.

You will also make a follow up of the offers, you will analyze and develop the necessary sales strategies for the increase at the different markets that we operate, maintaining a fluid communication with the different departments of the company to understand the development of the projects.

Requisites

You will provide an experience of 3 years at companies of the industrial sector such as oil & gas, industrial lifting, steel making and you will be able to travel the 10-20 % of your schedule.

You will be a sales professional, client oriented, organized, disciplined, dynamic and proactive.

