

BUSINESS DEVELOPMENT ENGINEER

Company Description

Maier Group with headquarters in the Basque Country, Spain, forms part of the prestigious Mondragon Corporation. We are European leaders in the decoration of plastics and manufacturer of complex injection moldings for the automotive industry. At sites in 11 countries around the world we specialize in chrome plating, painting, laser etching and hot stamping technologies for all major OEMs such as BMW, Audi, Daimler, GM or Jaguar Land Rover.

Information

Deadline: 2021-09-30
Category: Business

Company

MAIER Group



Main functions, requisites & benefits

Main functions

Maier Group is hiring a Business Development Engineer at its Munich office. Reporting to the corresponding Commercial Director, the main responsibility of this professional will be to manage the commercial and technical development for achieve the technical sale in the geographical areas where the decision centers of these clients are located, in accordance with the internationalization and business strategy of Maier Group. The candidate will manage and lead, with the team located at headquarters, the technical relational plan with assigned customers establishing and maintaining solid relationships, the candidate will be a link between our customers and Maier. Moreover, the selected person will focus on identifying possible opportunities for Maier within the clients, as well as generating and maintaining a vision, knowledge and monitoring of the competition.

Requisites

We're looking for professionals with a technical and management background with previous experience in similar positions; international project management in the automotive industry. English and German high level, availability to travel and strong customer orientation are a must.

Benefits

At Maier we're strongly committed to the development of our people. Joining us means you can count on constant training on the job and interesting career opportunities. Ready for the challenge?