INVESTMENT ASSOCIATE

Promoted by the founders of Ticketbis (acquired by eBay in 2016 and one of Spain’s main success stories in tech) and with ~€110M under management, we invest in the early stages of European companies that aspire to reshape the future of both consumers and enterprises through technology. We have an international DNA and aspire to become one of the European players of reference. We have so far invested in 45+ companies in multiple European countries and the U.S. alongside top co-investors and our graduation rates place us in the industry’s top quartile. We are entrepreneurs at heart and that defines who we are and how we work. In addition to building what AIV is today, we sit in the driver’s seat of our own venture studio having founded companies such as Aplanet and Libere, so we can turn our experience creating, expanding, and selling companies into industry winners. Needless to say, we work hand-in-hand with our portfolio companies to help them get to the next level.

We value and believe in hard work, humility, teamwork, communication, and good character, and everything that we do is inspired by these values. Working with us becomes a part of a young, growing organization where you will be given the chance to make an impact from day one across multiple areas, having full exposure to challenging situations and decision-making power from the beginning. In addition to the “cool” of VC investing, we offer you:

Main functions
As an Investment Associate you will: fully manage our investment process, collaborating closely with our partners but with very limited supervision: identifying trends, sourcing, evaluating, and recommending investment opportunities to the investment committee and closing deals. Proactively look for and build relationships with promising entrepreneurs, startups, other venture firms, and angel investors, representing AIV at conferences and events. Work closely with portfolio founders both for supervision and also help on operational and strategic questions. Special projects adapted to your strengths (ex. launch new geographies, deep research into industries, bringing specific value to portfolio companies...).

Requisites
We are looking for an Investment Associate who loves and is excited about startups, markets, and technologies, who thinks and acts like an entrepreneur, and is willing to take on above-average responsibilities. We provide a significant degree of freedom and expect you to be proactive, responsible, with a strong work ethic, commitment, and initiative. In particular, you could be a good match if you have: 3-5 years of relevant work experience from backgrounds such as tech investments (venture capital or investment banking), management consulting, or tech startup in roles with exposure to growth, strategy, and product. Significant exposure to the international business scene, a curious mindset about technology businesses, genuine thinking and capacity to make well-informed decisions with limited information, proficiency in English (additional languages are a plus), an ability to build relationships quickly and effectively and to maintain a professional network in the startup and tech ecosystem.

Benefits
A full-time position and a career plan with increasing responsibility roles. Note we are also operators, who know if we will co-found a company someday?. A competitive salary, plus discretionary bonus and carry. The opportunity to make a significant impact on AIV: we are small and every team member contribution counts. Work in an international and inspiring community with the best European entrepreneurs and investors. Ongoing training to develop your technical, leadership and interpersonal skills.