

BUSINESS DEVELOPEMENT MANAGER LOCATED IN BOSTON

Company Description

Biobide is a biotech company that aims to help our customers worldwide developing solutions to improve productivity in the Drug Discovery process, integrating zebrafish animal model with innovative tools, adding value to their R+D+i mainly in the preclinical area (toxicology, safety and efficacy). We have developed capabilities based on zebrafish and omics to help pharmaceutical and biotech companies to decrease withdrawals in the Drug discovery and development process. At the end, saving cost and time and obtaining higher revenues from their investment. We are able to set up zebrafish toxicity, safety and efficacy assays, to be used in the very beginning of the process, and to ensure investing in the most successful drug candidates, due to their efficacy or safety. Our assays combine advantages from in vitro and in vivo assays. We can offer a High Content Screening (HCS) based on our automation capability, but in vivo with the whole zebrafish embryo, giving highly qualitative information.

Information

■ Deadline: 2022-10-30
■ Category: Business
■ Province: .
■ Category: Business

Company

Biobide

biobide

Main functions, requisites & benefits

Main functions

Direction of the company R&D projects Advice in the human resources and technical resources organization plan for the efficient achievement of the objectives, both Zebrafish Facility and the Laboratory. Use of to optimize the Strategic Intelligence System Advice in the to be developed, to establish the research lines, R&D management policy and stablish the continuous improvement of the services, adjusted to client's needs. Planning, monitoring and control of the project pipeline Keep updated and informed of R&D&i innovations existing in the market Management of knowledge Revision of the cooperation agreements and alliances to perform the R&D&I projects Collaboration in the management of the , Elaboration of grants applications public or private Elaboration of marketing tools for commercial diffusion in any format

Requisites

A scientific background (Pharmacy, Medicine, Chemistry, Biology, Biotechnology or similar) and Ph.D. or Master's degree in science would be an added value English speaker Previous experience of at least 4-5 years in Business development or Commercial positions in a preclinical CRO. BD at Pharma or Biotech companies could be also taken into account. Good skills in team working, managing, self-management, and problem-solving

Benefits

Flexibility Stay in the USA which involves experience benefits Salary according to the the US positions Part of an innovative biotech company with a young and talented team Variable salary based on milestones Travelling to spain facilities regularly