


## Company Description

Startup Wise Guys' (SWG) mission is to help techy startup founders become true entrepreneurs by providing a world-class, boutique startup accelerator and investment. SWG has accelerated more than 250+ startups focusing on B2B SaaS, Fintech, Cybersecurity and Sustainability early-stage startups. The portfolio has already had 11 major exits and the overall startup survival and success rate is above 80%. More information: [www.startupwiseeguys.com](http://www.startupwiseeguys.com)  
We are looking for amazing people to join us on the mission of bringing impact to underserved startup ecosystems with enthusiasm.

## Information

 Deadline: 2022-12-31  
 Category: Business  
 Province: Bizkaia

 Country: Basque Country  
 City: Bilbao

## Company

Startup Wise Guys



## Main functions, requisites & benefits

### Main functions

The mission of the Acceleration Program Sales Intern is to support startup founders throughout the Startup Wise Guys Bilbao Acceleration Program. Sales interns will conduct research, make calls, send emails, attend business and strategy meetings, and work directly with startups to create and build client relationships within the Spanish ecosystem.

They will collaborate with the startups and the batch team around planning and related administrative activities.

A successful sales intern will be eager to learn, and be able to spot opportunities that may have been overlooked by others.

Outstanding sales interns will be problem solvers who know the value of building lasting, professional relationships with clients.

Program Dates: October 2022 - March 2023 Time commitment: part-time; potential to lead to a full-time role

### Requisites

Education: Degree in marketing, business or similar is considered a plus. Experience: not required, however, any previous experience in sales or work experience in a startup and/or startup related organisation is considered a plus.

Skills you will learn: Interns will build confidence, resilience and an entrepreneurial drive Planning and organisational skills Time management People management Problem-solving Interpersonal and communication skills. Personal characteristics: Entrepreneurial spirit Strong interpersonal skills Professional and responsible Friendly and communicative Eager to learn Enthusiastic, proactive and adapts well in a changing environment Language: English and Spanish working proficiency. Who can be a perfect fit? Recent graduates; Current students who are deciding on future career paths & are curious about the startup ecosystem; People who have recently moved (or moved back) to Spain and want to network and immerse themselves in the startup ecosystem; Those looking for a career change and an ideal launchpad for further growth.

### Benefits

Work directly with startups and their founders on their mission to expand to international markets, starting with Spain Get valuable experience and a "behind-the-scenes" look at a kick-ass accelerator program Connect with startups and experts from around the world Have fun meeting interesting, weird, quirky, brilliant, amazing, and downright unique people working to make the world a better place Flexible working hours Office located in Bilbao Exclusive invites to all our events