

PRE-SALES ENGINEER

Company Description

SATLANTIS is a Space Technology for Earth Observation & Universe Exploration Company: unique in the market for its specific characteristics of agility, spectral capture and VHR resolution image quality. To answer End-users' increasing demand of precise georequirements such as following irregular geometry on Earth, the Company provides reliable and innovative integrated satellite solutions built around its customizable High and Very High-Resolution optical payloads. SATLANTIS focuses on the language of light, translating it for End-users' needs, capturing critical spectral information through software, hardware and services for remote sensing applications. And with strategic partners, SATLANTIS provides End-to-End solutions, by controlling its own optical channels embarked in agile small sensor buses, operated in intelligent missions that generate unique customer proprietary data. The Company headquarters are located in Bilbao, Spain, within the University of the Basque Country Science Park, and SATLANTIS LLC is based within the Innovation Hub, at the University of Florida, Gainesville.

Information





Company

SATLANTIS



Main functions, requisites & benefits

Main functions

SATLANTIS is looking for a Pre-sales Engineer to join the pre-sales and project management team. The candidate will be located at company Headquarters in LEIOA (Bizkaia, Spain). The candidate will be in charge of proposals preparation with focus on European and national programs, combining multidisciplinary technical and communication skills. And will coordinate the proposals in collaboration with the assigned business development manager and technical lead. The candidate will directly report to the Director of Strategy. The technical scope of the bids will cover upstream and downstream segments, for optical payloads development, end-to-end EO and scientific small-sat missions and new R+D developments. Candidates with different levels of experience, will be considered. TASKS: Create detailed proposals coordinating technical, managerial, implementation, contractual and financial content. Critical understanding of the program of work and technical activities to be justified for the program. Ensure the proposal deadlines are reached and content successfully submitted on time. Create and maintain comprehensive proposal documentation, including deliverables, reports and planification monitoring. The candidate will develop multiple kind of activities such as state of the art analysis or innovative technical concepts description, analysis of TRL, or development plans preparation. Thorough management of multiple deadlines and milestones.

Requisites

Skills and experience: Bachelor's or Master's degree in Aerospace Engineering or degrees in Mechanical, Electrical, Telecommunication, Physics or equivalent. 3 years of experience in proposals preparation. Experience in technical projects execution. Technical documentation preparation. Strong written, oral and presentation communication skills in Spanish and English (negotiation level). Strong working knowledge of Microsoft Office. Critical Thinking and problem Solving. Attention to detail and multitasking skills. Proven working experience in project management. Solid organizational skills including attention to detail and multitasking skills. PREFERRED EXPERIENCE Background in space activities Experience in system engineering, mechanics, optics, electronics, small-sat market, downstream applications Experience in ESA and/or regional, national and European frameworks is an asset. Client-facing and internal communication skills. International and multidisciplinary work team experience is an asset.

Benefits

The candidate will benefit from a dynamic and growing team within a leading company in the New Space sector