




## Company Description

At Ormazabal we work to transform the electricity grid into an infrastructure of the future: more reliable, resilient, and sustainable; we are experts in customised, high-tech electrical solutions. We design and manufacture solutions aimed at digitalizing the electrical grid to integrate more renewable energy generation, enable more sustainable mobility and guarantee the power supply to buildings and infrastructures with critical energy needs. At Ormazabal we develop the technology needed to make this world a more electric place. That is why we are passionate about what we do. Because we know that we contribute to the construction of a more efficient and sustainable energy model. A better future for generations to come. With us, you will find a space to design your future and transform everyone's future.

## Information

 Deadline: 2023-03-31  
 Category: Business  
 Province: Madrid

 Country: Spain  
 City: Madrid

## Company

Ormazabal

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## Main functions, requisites & benefits

### Main functions

**Mission:** To advise, design and collaborate in the sale of electric mobility product solutions, taking responsibility and leading projects from the identification of the customer's need to the implementation of the project. **Functions:** **Solution:** To assess, together with the engineering and sales team, the customer's needs (explicit and implicit) and, based on these needs, to determine the solution that best suits the customer's needs. **Project Definition:** Develop the detailed engineering of the solution when necessary through dialogue with the client and the factories to define in detail what needs to be manufactured (diagrams, materials, configuration, etc.). **Offer:** Collaborate with the Pre-sales area to ensure that the offer presented to the client responds to the defined solution, both in terms of technical details of the product and services. **Start-up:** To be responsible for the start-up of the projects, coordinating/supervising the logistics of the delivery of the order and the start-up service, carrying out / coordinating the corresponding tests and schedules, as well as the technical and contractual documentation. **Monitoring and indicators:** Monitoring the project from the definition of the solution to the end of the commissioning, as well as reporting the indicators that have been defined for this purpose. **Support:** Support the commercial team in complex projects

### Requisites

**Minimum education:** Electrical engineering **Minimum experience:** 4 years **Necessary knowledge:** Commercial experience in the electrical sector in the region Knowledge in e-mobility Project management Office tools (Word, Excel, Powerpoint). CAD tools management. English B2 **Valuable knowledge:** SAP and Salesforce

**Other languages:** Portuguese and French. **Necessary skills:** Proactivity Innovation Eagerness to achieve Customer-oriented

### Benefits

We offer stable employment in a leading company in its sector.