




Company Description

At NeuCurrent we are building a disruptive technology for retail which enables all retailers to implement data driven customer retention without expensive data analytics and marketing resources. We are actively expanding in Europe at present. We are looking for a bright, motivated and independent SDR / Business Analyst who can thrive in the environment of a fast growing company. It can be challenging, but ultimately rewarding. Our values: We care for our people and customers. We develop innovation that generates real benefit. We are not afraid to take risks and see failure as a learning opportunity. We are determined and always look for solutions to move forward.

Information

 Deadline: 2024-07-31
 Category: Business
 Province: Bizkaia

 Country: Basque Country
 City: Bilbao

Company

NeuCurrent



Main functions, requisites & benefits

Main functions

To schedule demo calls with leads. To undertake research on the target market, companies, and leads. To identify the best touch points with companies for sales outreach. To generate and qualify leads for further outreach. To draft highly personalised messages to increase conversion. To use automated sales tools effectively for leads generation and conversion. To keep track of sales flow and produce timely MI.

Requisites

Ambition to perform and be rewarded. Excellent English both writing and speaking. Excellent and clear communicator. Strong research skills. A self-starter who has the experience and confidence to act independently. Preferred previous experience of 1 year plus, but not essential. We will consider an intern with the possibility of moving into a permanent role based on performance. This role must be based in Biscay.

Benefits

Fixed and generous variable compensation based on performance. You will have a lot of freedom in your field to create direct impact on our clients and NeuCurrent business. You will have plenty of opportunities to make your own decisions. You will have unlimited opportunities to progress to managerial roles in our fast growing company.

