

Company Description

Do you want to work in a company where you can help improve the health of millions of people around the world? At Oxcitas we are committed to slowing ageing and improving the chances of living longer and healthier lives. If you are interested in tackling this challenge, passionate about communication and would like to be part of a great dynamic team, this is the right place for you!

Information

 Deadline: 2025-01-31
 Category: Business
 Province: Bizkaia

 Country: Basque Country
 City: Bilbao

Company

Oxcitas



Main functions, requisites & benefits

Main functions

Mission: To understand the needs of different high-value business markets, such as pharmaceuticals and digital healthcare, as well as the technical abilities of the team to help us shape our offering and adapt our developments to meet these needs (product-market-fit). To build and maintain relationships with customers (executives, technical teams, and medical professionals), keeping them informed on our product developments. To develop and manage content to expand our social media presence and ensure consistent brand messaging and engagement. To channel the knowledge acquired with clients into product development to refine company offerings.

Requisites

What will make you succeed in this position? Strong business, communications and sales skills to connect with the digital health ecosystem. Creativity and ambition to build strategies and solutions from scratch Having a strong interest in business development as well as in opening new markets, which will enable our goal of expanding the market presence, brand development of our company both nationally and internationally. Being able to work in a fast-paced environment and within a multidisciplinary team. Being able to create new assets and develop realistic in-market value propositions. Willingness to participate in conferences and other networking events to promote the company and establish new connections. Requirements: University Degree in a Scientific or Economic Field. Previous experience in business development, preferably in the digital health space and/or the pharmaceutical sector. Being fluent in English and Spanish (both written and spoken) is a must. Familiarity with the UK and/or Spanish healthcare systems is a plus.

Benefits

The opportunity to learn about transformational AI and in silico approaches for healthcare and drug discovery. To be part of a team full of highly qualified professionals/researchers. To be in charge of designing and defining commercial, marketing and communication strategies to ensure the visibility and market presence of our company.