

SPECIALIST STRATEGY

Company Description

Sibelco is a Global Material Solutions Company. We mine, process and sell industrial minerals at locations worldwide, focused primarily on silica, clays, feldspathics and olivine. We are also leaders in glass recycling. The Sibelco Group operates over 110 production sites in 31 countries. with a team of over 5,000 people. If vou embrace our core values, and if this role sparks your enthusiasm to apply your passion to contribute in a meaningful way as a part of Sibelco's team of unique talents within a diverse international business community, then we very much look forward to hearing from you. Inclusive Team Culture: Attractive Employer sibelco.com Sibelco recognises the strength of our diverse global workforce and values difference and inclusion for all. Our rich mix of people bring an exciting exchange of ideas and knowledge to keep us moving forward and innovating new solutions. We seek talent of all backgrounds and abilities and continue to develop our leaders and our culture to help all current and new employees to grow and reach their full potential.

Information



S Country: Basque Country L City: Bilbao Company

Sibelco



Main functions, requisites & benefits

Main functions

Contribute to the development of the annual corporate strategy and support the definition of product, market and geographical strategies, business development and investment plans, competitor profiling and other strategic initiatives. Responsibilities: Strategy Development Develop and synthesize (visually strong) material to be included in the annual global, corporate strategy which is shared with the Board of Directors Perform in-depth internal business, financial and external market analyses as input for key product, market and geographical strategies Develop a profound understanding of Sibelco's markets and products to support the definition of recommendations to the sub-regional teams, the Technology & Innovation (T&I) and Mergers & Acquisitions (M&A) teams on "where to play" and "how to win" Strategy Execution Perform market potential and strategic fit analyses to support decision-making and initiation of organic investment and M&A projects Contribute to the definition of strategic implementation roadmaps and business development plans Facilitate strategy execution through capital and M&A project initiation support Help embed the capital project lifecycle process and create visibility on financial returns to ensure the best strategic projects are selected and executed in an optimal way Build and maintain good relationships and communication with colleagues across the organisation to foster an environment and mindset focused on strategy implementation Knowledge Management Keep track of the relevant developments in / impacting the industrial minerals industry: Market trends Competitor and customer dynamics Technology and substitute product developments Value chain trends Other Collect insights and share knowledge with colleagues across the organisation as well as from external sources in order to understand Sibelco's position (e.g., market shares, competitive position), identify relevant opportunities and threats to our business and have a regular feedback loop to perform strategy reality checks and updates.

Requisites

University degree – Business or Technical Ideally 2 or more years of experience in strategic planning, strategic marketing, or similar roles Experience in navigating in an international environment

Benefits

Hybrid working conditions and flexible schedule. It is an opportunity for you to join a truly growing global business. Other benefits will be discussed at the interview stage. We have set clearly defined sustainability priorities and targets, with key environmental and social objectives, which include Health & Safety, Climate & Energy, Community Engagement, Human Rights and Business Ethics.